



# Loan Default Analysis

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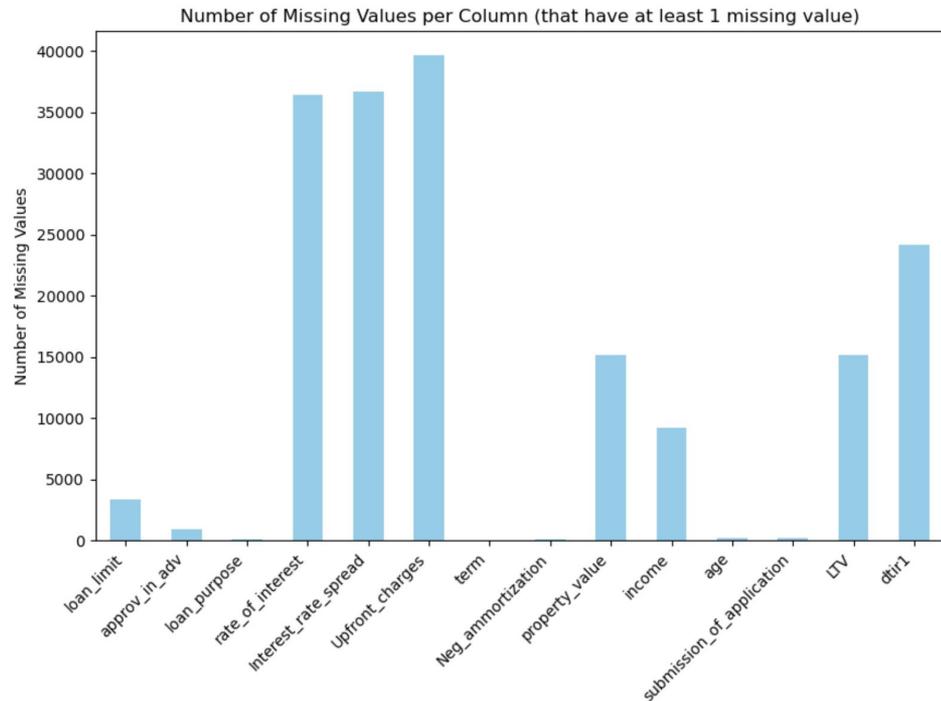
# General Overview + Introductory Graphs

# Overview:

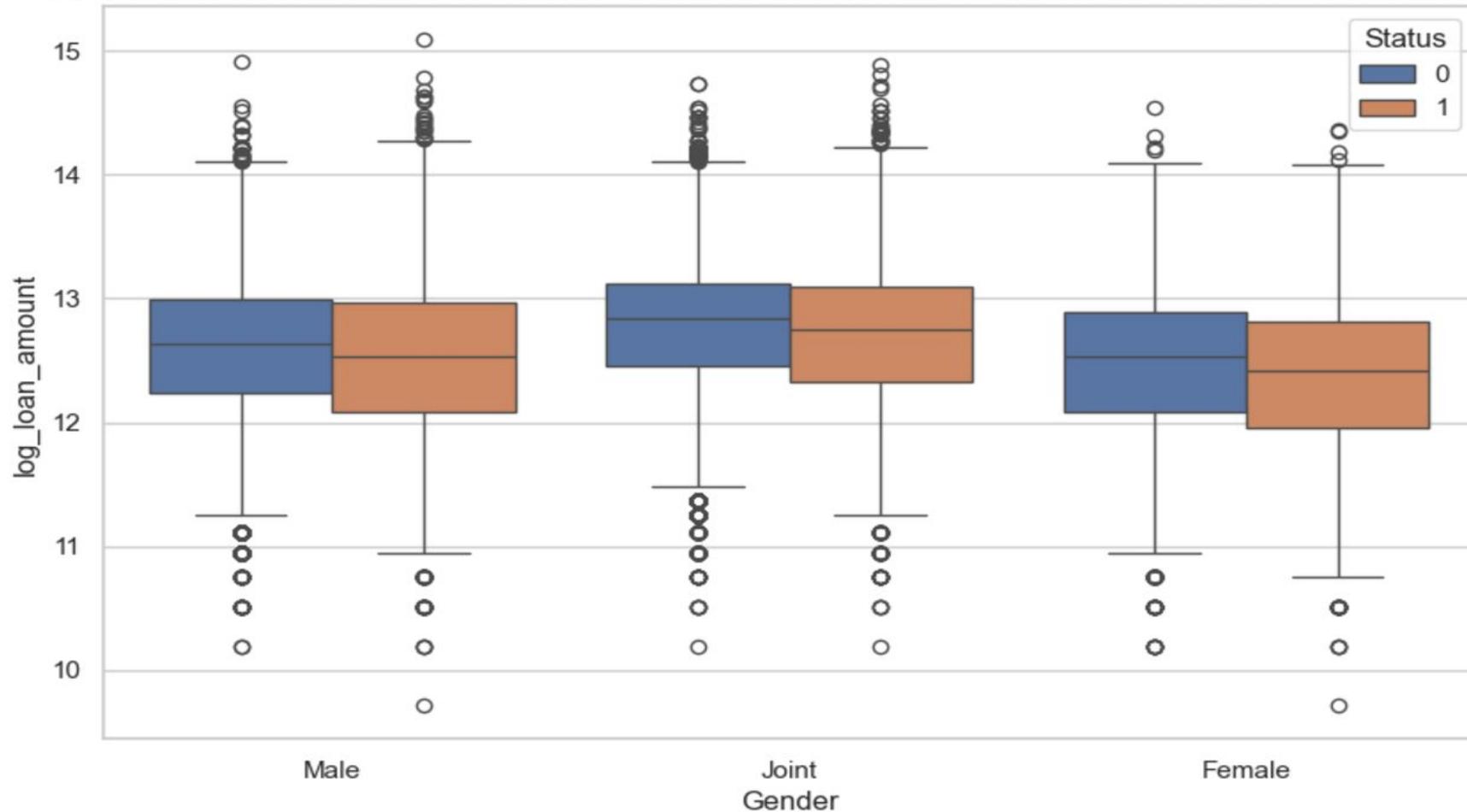
- Data - Kaggle Loan Default Dataset
- Size - 149K data points
- Influence Factors - Gender, loan type, loan purpose, income, region, age, etc.
- Outcome Variables - loan amount, interest rate, default status, etc.

# Data Clean-Up:

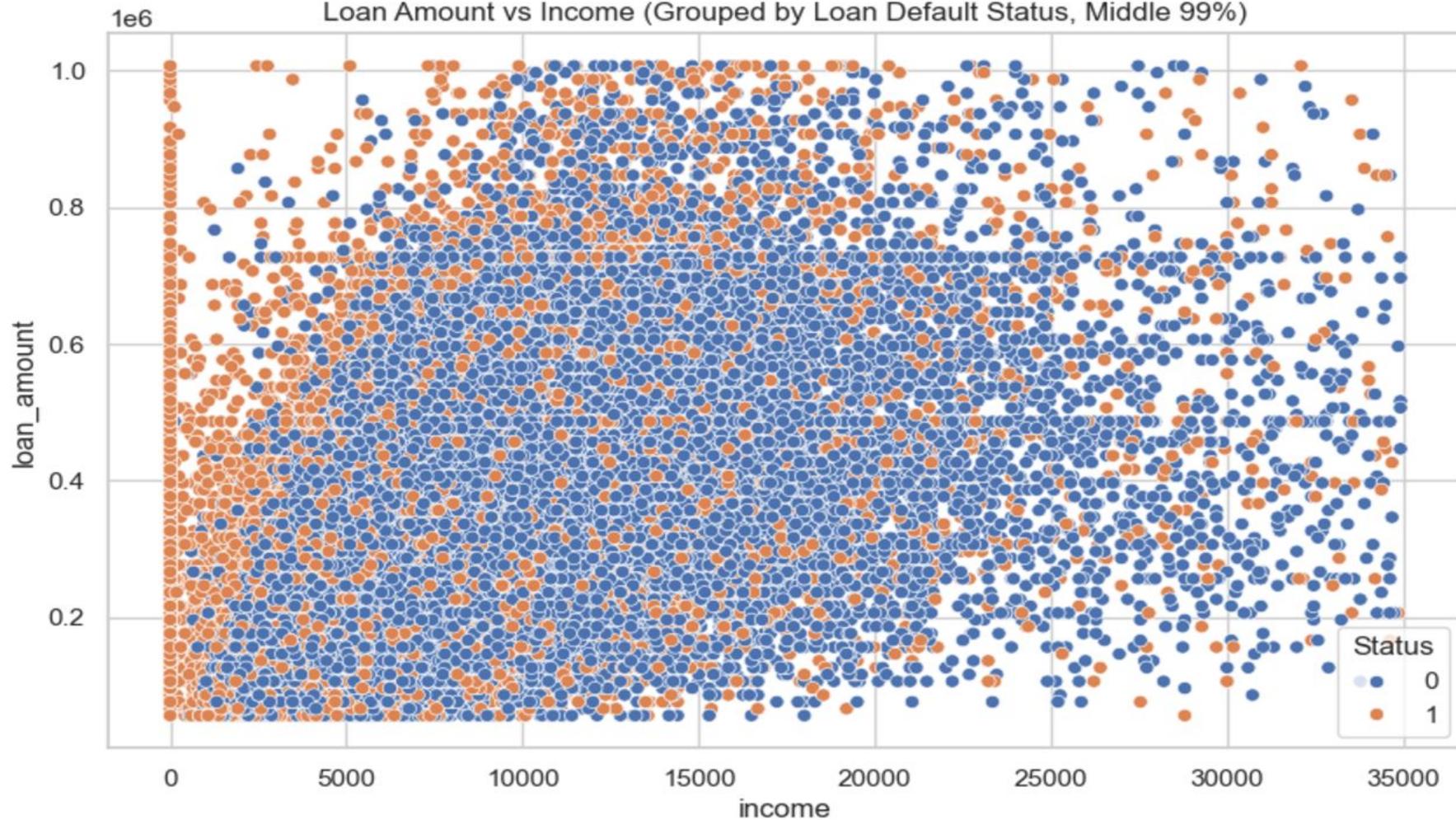
- 21 categorical columns
  - One-hot encoding
    - Used `drop_column = True`
      - Prevents collinearity
- 31% of rows have missing values
  - Drop or data imputation approach?
    - Addressed in our questions



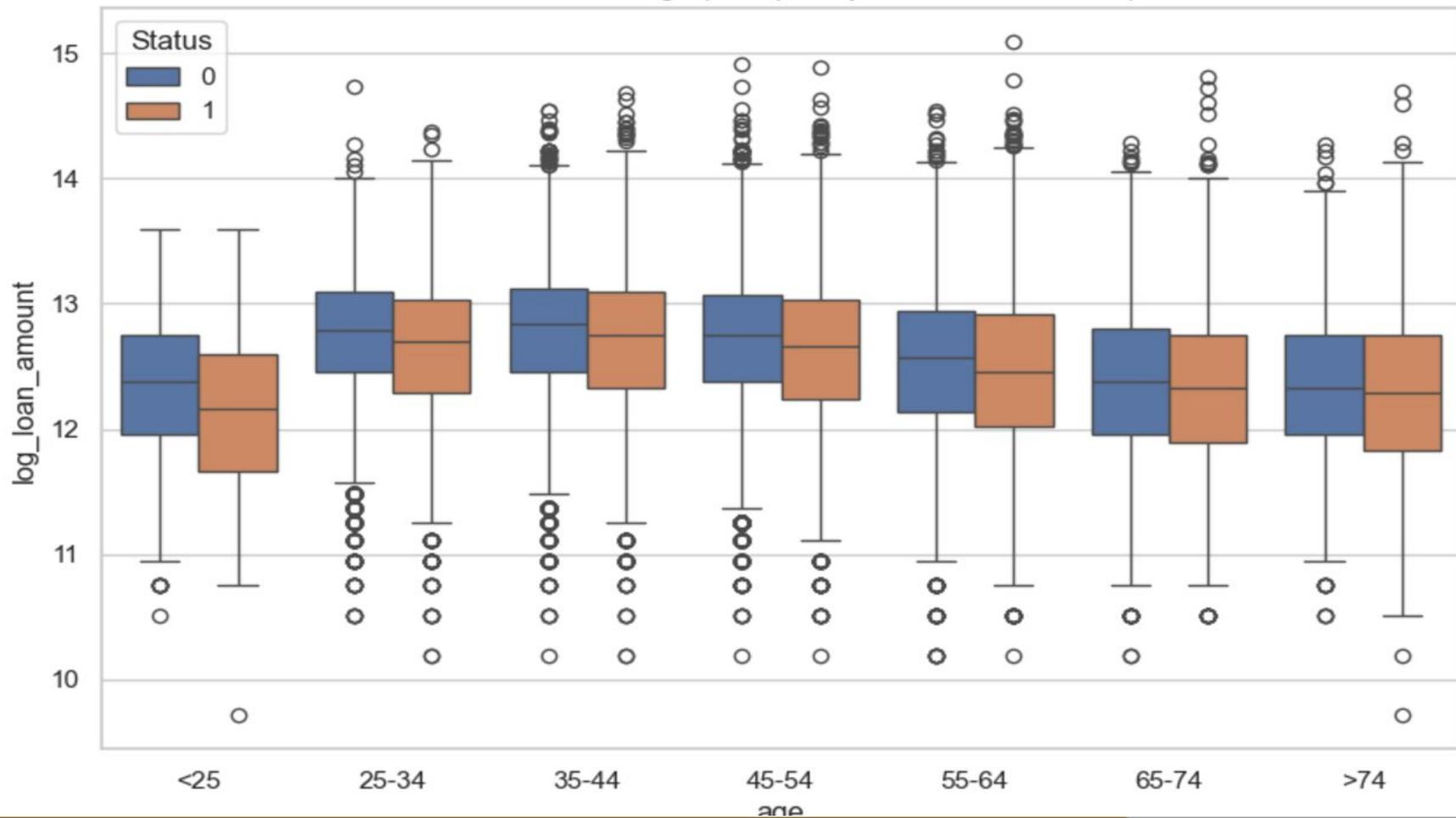
Log-Transformed Loan Amount vs Gender (Grouped by Loan Default Status [loan has been defaulted (1) or not (0)])



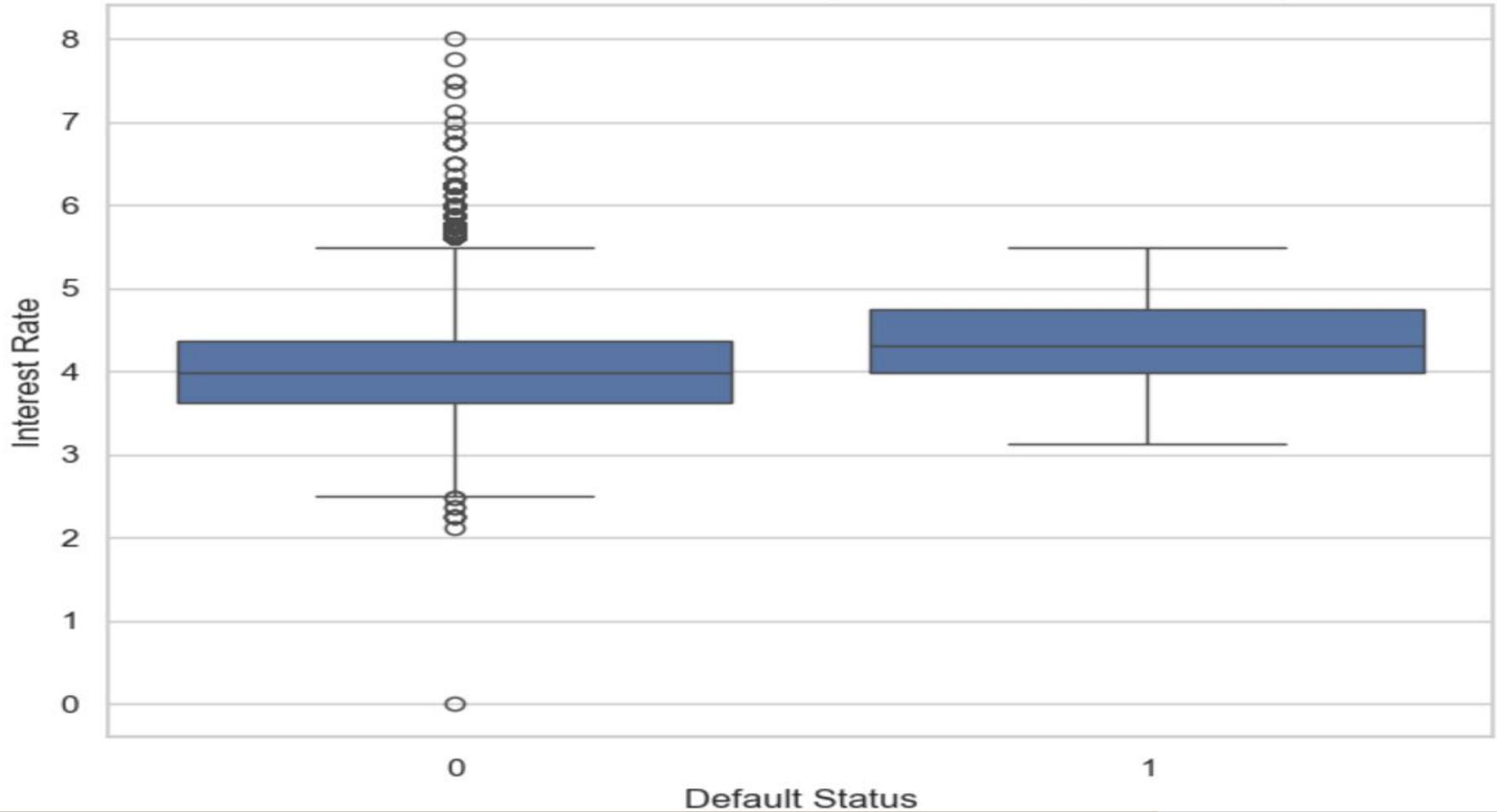
Loan Amount vs Income (Grouped by Loan Default Status, Middle 99%)



Loan Amount vs Age (Grouped by Loan Default Status)



Interest Rate vs Default Status (0 = No Default, 1 = Default)





# Topic 1:

- What algorithm is best at classifying if a person will default?
  - What does this algorithm tell us about important features in predicting default rates?
- 

# Topic 1:

What algorithm is best at classifying whether a person will default?

## Approach to train and assess each model

1. Choose models to consider
2. Prepare the data
  - a. Handle NaN Values
  - b. Feature engineering
  - c. Split data
3. Train models and optimize hyperparameters
  - a. Grid search to 'optimize' hyperparameters - *what are we optimizing for?*
4. Identify best classifier

# Topic 1:

What algorithm is best at classifying whether a person will default?

## Step 1: Choose Models to Compare

Notably, a person defaulting is a binary classification, so we chose 3 classifier models to consider:

Model	Hyperparameters for Training Model
Logistic Regression	<ul style="list-style-type: none"><li>- C parameter (controls overfitting)</li></ul>
ID3 Decision Tree	<ul style="list-style-type: none"><li>- <math>d</math> depth of tree</li><li>- <math>\epsilon</math> entropy split threshold</li></ul>
kNN Classifier	<ul style="list-style-type: none"><li>- <math>n</math> neighbors</li><li>- Distance type</li></ul>

# Topic 1:

What algorithm is best at classifying whether a person will default?

## Step 2: Prepare the data

- a. Handling NaN values
  - a.  $\sim\frac{1}{3}$  of the data is NaN, so decided not to drop rows with missing values
  - b. Instead, replaced missing values with kNN 5 nearest neighbors data imputation
- b. Feature engineering
  - a. Imputed data frame has 48 columns!
  - b. Computationally unrealistic to train models on all these categories, so used SelectKBest to choose 15 best scoring categories to train on
- c. Split data
  - a. Chose 80% training, 10% validation, 10% test split

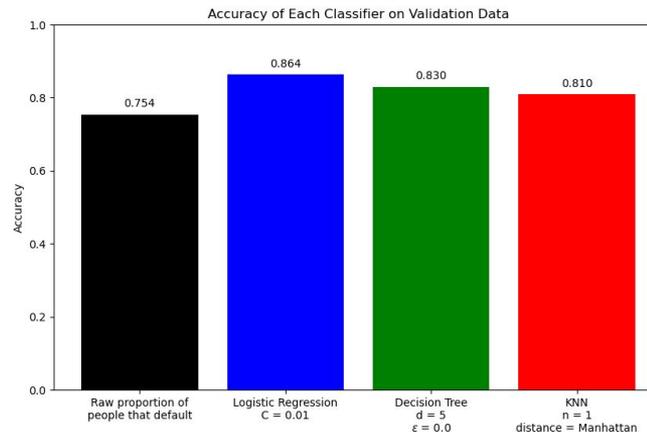
# Topic 1:

What algorithm is best at classifying whether a person will default?

## Step 3: Train models and optimize hyperparameters

- Grid search to optimize hyperparameters
- What are we optimizing for?
  - From the bank's perspective, we may want to maximize recall: Correctly identifying someone who actually does default (i.e. minimize false negatives)!
    - Used recall\_scoring for GridSearch scoring

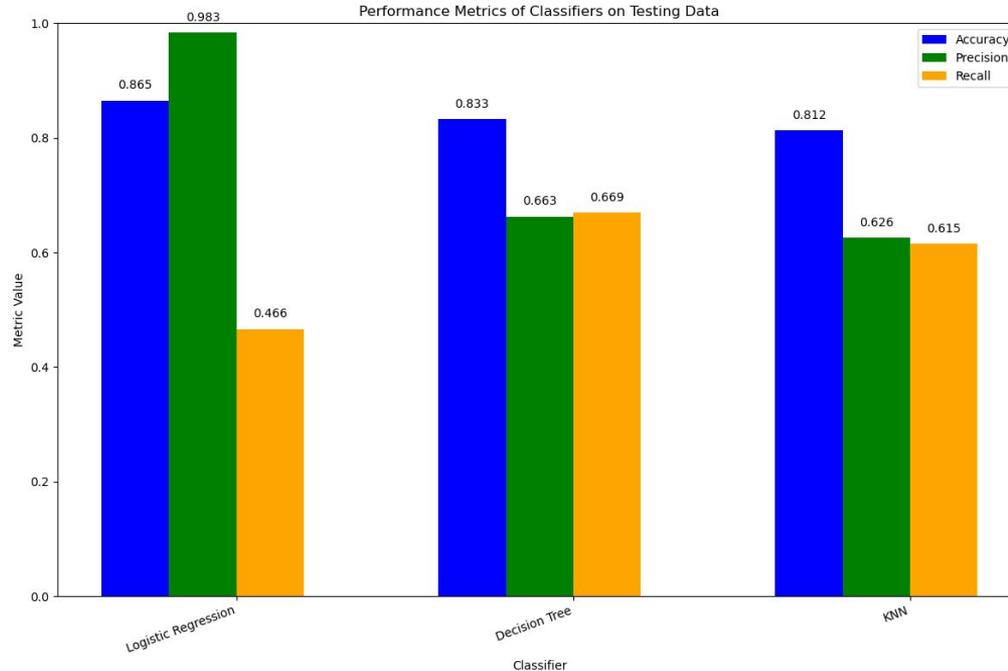
Parameter	Parameter Values
C (LR)	0.1, 1, 100, 1000
Depth (DT)	5, 50, 100
Entropy Split (DT)	0.0, 0.1
Neighbors (kNN)	1, 3, 5, 7
Distance type (kNN)	Euclidian, Manhattan



# Topic 1:

What algorithm is best at classifying whether a person will default?

## Step 4: Identify best classifier



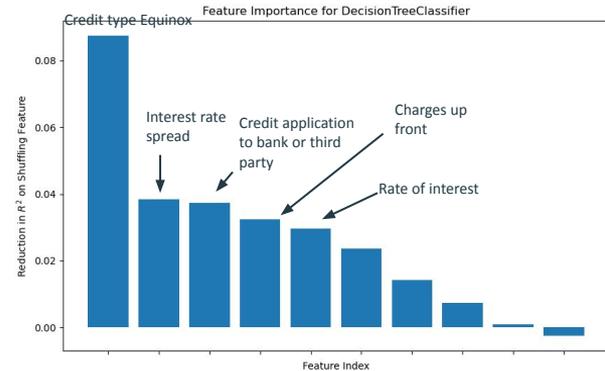
## Takeaways:

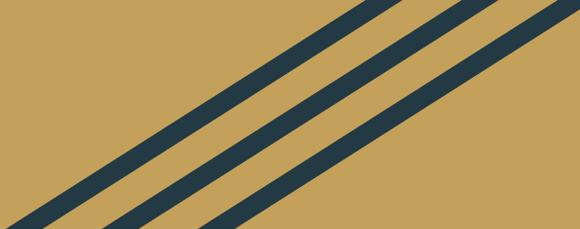
- **Linear regression is most precise but worst at recall**
  - Out of all the predicted defaulters, most of them do actually default (low false positive rate)
  - However, worst at identifying the people that do actually default (high false negative rate)
- **Decision tree has the best recall**
  - Does the best at identifying the people that do actually default
- Does the bank prefer precision or recall?

# Topic 1:

What do these algorithms tell us about which features are most important to predict defaulting?

- Use permutation feature importance on decision tree classifier
- **Conclusion: Whether the applicant's credit is provided by accrediting agency Equinox versus other accrediting agencies is most important feature**
  - Indicates Equinox credit reports might be more accurate than other agencies
- **Other factors include:**
  - Interest rate spread
  - Where application was submitted
  - Charges up front
  - Rate of interest





# Topic 2:

- Do social factors play a part in higher interest rates?
  - Do these higher interest rates lead to higher default rates?
  - Does this suggest some level of discrimination?
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# Topic 2:

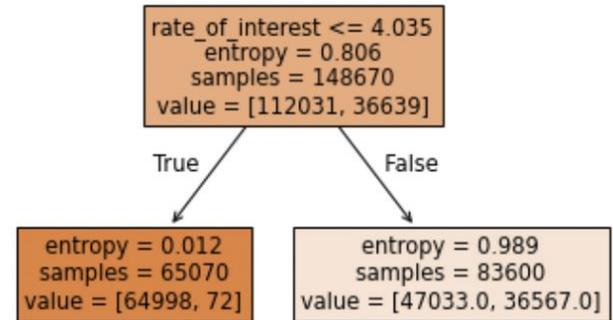
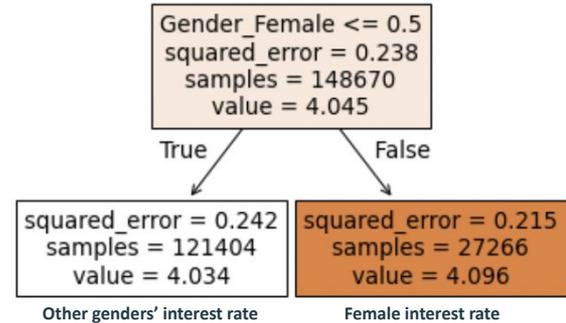
Predict interest rates based on social factors (age, gender, region)

- **Goal: Use KNN Regression to determine if social factors play a role on interest rates**
- **Data Preparation of Social Factors**
  1. **One-hot encoding columns:**
    - **Binned Ages** – Less than 25, 25-34, 35-44, 45-54, 55-64, 65-74, Older than 74
    - **Gender** – Female, Male, Joint (i.e. applied as couple), Gender not specified
    - **Region of US** - North, Northeast, Central, South
- **Result: Predicting interest rate column on social factors leads to *Coefficient of Determination of -0.1***
- **Conclusion: No significant correlation between social factors and interest rate**

# Topic 2:

Do these higher interest rates lead to higher default rates?

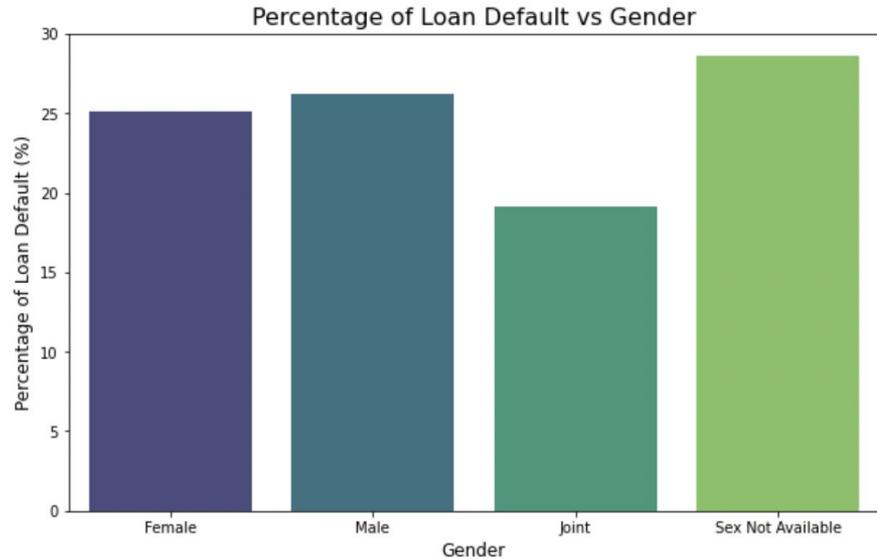
- Using a Decision Tree Regression, we noticed that female gender was most influential social factor on interest rates
  - Females were given higher interest rates than other gender categories
- Moreover, a Decision Tree Classifier on rate of interest as feature column and defaulting as target variable indicated the best threshold was an interest rate of 4.035
  - interest rates  $\leq 4.035$ : default rate of 0.1 %
  - interest rates  $> 4.035$ : default rate of 43.7%

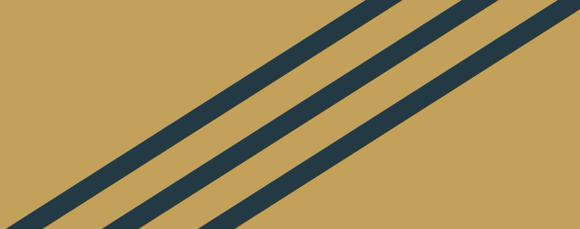


# Topic 2:

Does this suggest a level of discrimination that occurs when banks give out loans?

- Even with females having higher interest rates, on average, males had higher loan default rates
- This could suggest that males are more likely to default, possibly because they are being given interest rates they are not qualified for





# Topic 3:

- What variables are most important in having high loan payout?
  - What does this say about lenders and you the user?
- 

# Topic 3:

## What variables are most important in having a high loan payout?

### Why is this important?

- Lets you, be more informed and be able to get a higher loan given out to you, if you want
- Higher loan amounts are often riskier, which is an important factor as well

### Steps:

- Explain data
- Data cleaning
- Perform Lasso variable selection
- Analysis

**Explanation and cleaning: Data on loan defaulting and various parameters and information around those loans.**

- Data has 148,760 rows and 34 columns.\*
- Of those 28 were identified as being potentially relevant, either being a personal characteristic or an aspect of the loan
- Ex: Gender, loan type, credit score, loan purpose, business or commercial, etc...
- Data had One Hot Encoding performed on it
- Used KNN imputation(NN = 3, weight = distance)

\*Large amount of loan data was from conforming loans, which have a built in cap

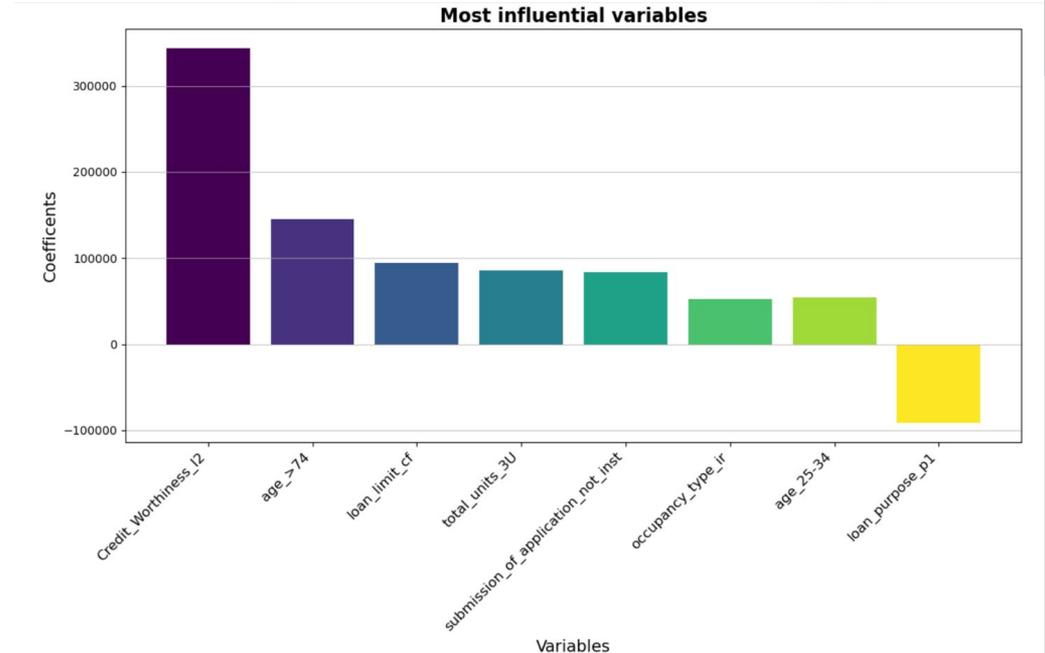


# Topic 3:

What variables are most important in having a high loan payout? cont.

**What does this indicate about how loan amount is determined?**

1. On one hand, might indicate a predatory lending approach that targets those who have little experience, are elderly (typically with no source of income), and use private entities who are less regulated
2. On the other, might indicate lenders simply offer good deals to those who aren't in debt and likely to pay their loans back, have built up wealth over life, or are taking out their first loans at an age where they are maturing in their career





# Conclusion

# Conclusion

01

## Algorithm Performance and Recall

- 5-depth decision tree has the best recall
  - Ideal for identifying defaulters
- Logistic regression is precise
  - But struggles with false negatives

02

## Key Factors in Loan Default

- The accrediting agency, interest rates, and upfront charges are most influential

03

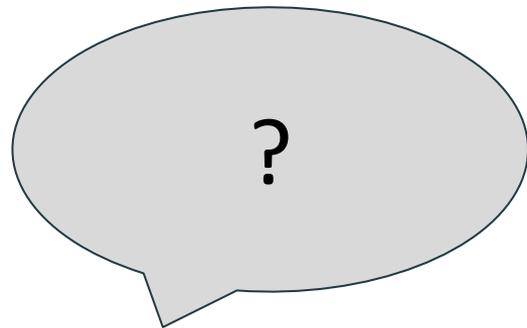
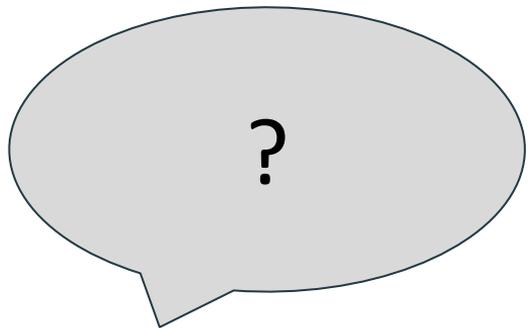
## Insights on Loan Interest and Social Factors

- Females receive higher interest rate but default less than males
  - Hinting at lending gender bias

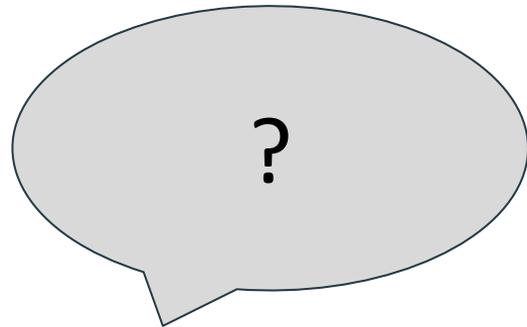
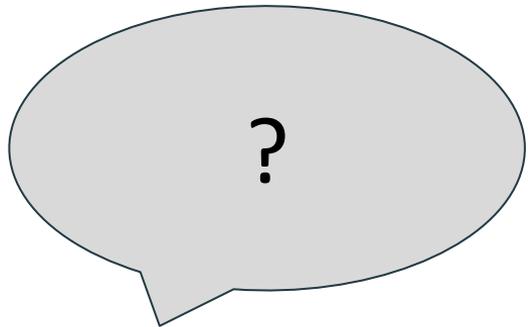
04

## High Loan Payout Variables

- Key Factors: loan type, age, and loan source
  - Potential predatory practices
  - Low risk lending



# Q&A



THANK YOU!